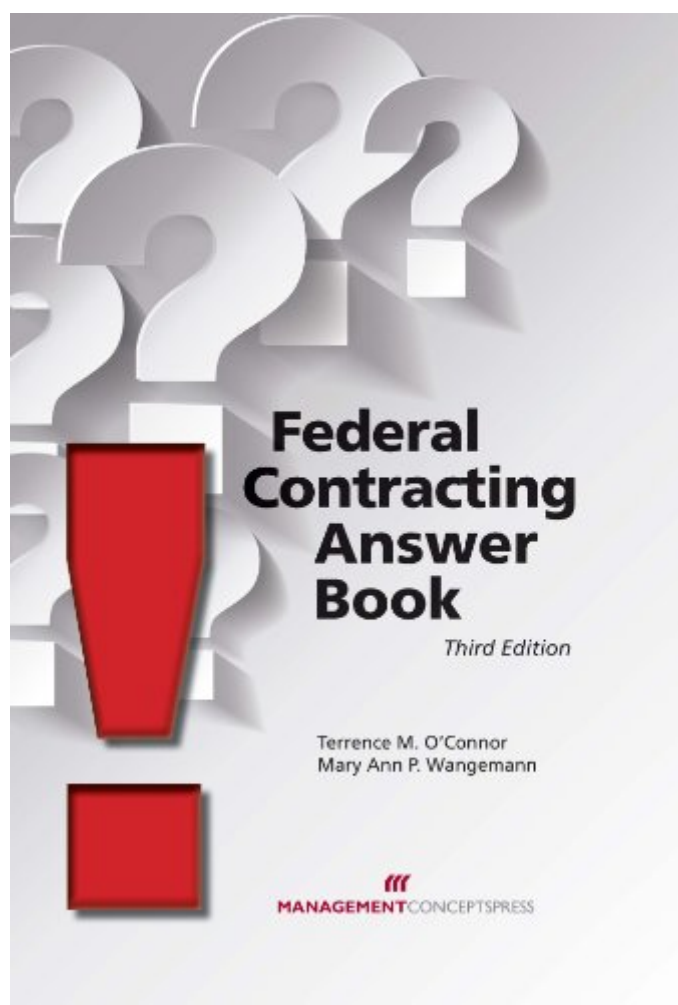


The book was found

Federal Contracting Answer Book



Synopsis

Thousands of contracting professionals have relied on the Federal Contracting Answer Book as their trusted guide to the highly regulated world of government procurement. In each edition the book has offered timely and accurate answers to the questions that arise daily in this complex field. Now in its third edition, this answer book is even more comprehensive. Written by experts who have extensive experience working in and teaching government contracting, the book includes all the latest changes and requirements. The question-and-answer format enables quick look-up and a concise presentation of the information. In this edition, new questions and answers have been added on avoiding proposal errors, debriefings, procurement vocabulary, regulatory changes, and best practices. In addition to these updates and revisions, the third edition includes new chapters on earned value management, GSA schedules, and contractor qualifications.

About the Authors
Terrence O'Connor, LLM, Director of government contracts for Berenzweig Leonard, LLP, has practiced government contract law for more than 40 years. After 15 years as a federal government attorney, he went into private practice as a government contract litigation attorney. His publications include *Understanding Government Contract Law and Federal Procurement Ethics: The Complete Legal Guide*.
Dr. Mary Ann P. Wangemann, CPCM, PMP has worked in the government marketplace for the last 25 years. She currently runs her own training and consulting practice to help companies navigate the federal marketplace. In addition, she is on the faculty of several universities. She received the National Contract Management Association's National Education Award and the Blanche Witte Award for Excellence in the field of contract management.

Book Information

File Size: 3143 KB

Print Length: 618 pages

Publisher: Management Concepts, Inc.; Third Edition edition (September 30, 2013)

Publication Date: September 30, 2013

Sold by: Digital Services LLC

Language: English

ASIN: B00G04BVTE

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Not Enabled

Enhanced Typesetting: Not Enabled

Best Sellers Rank: #2,319,319 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #19 in Kindle Store > Kindle eBooks > Law > Administrative Law > Public Contract #84 in Kindle Books > Law > Administrative Law > Public Contract #3099 in Kindle Books > Business & Money > Processes & Infrastructure > Government & Business

[Download to continue reading...](#)

Federal Contracting Answer Book, Second Edition Federal Contracting Answer Book Federal Contracting Made Easy Federal Contracting Made Easy, Second Edition The Pruning Answer Book: Solutions to Every Problem You'll Ever Face; Answers to Every Question You'll Ever Ask (Answer Book (Storey)) The Handy Law Answer Book (The Handy Answer Book Series) 2015 Federal Circuit Yearbook: Patent Law Developments in the Federal Circuit The Federal Courts and The Federal System (University Casebook Series) The Work Breakdown Structure in Government Contracting Contracting with Sovereignty: State Contracts and International Arbitration (Studies in International Law) World Class Contracting (How Winning Companies Build Successful Partnerships in the e-Business Age) The New Public Contracting: Regulation, Responsiveness, Relationality Contracting Out Government Services (Privatizing Government: An Interdisciplinary) California Construction Law and Public Contracting in California: A Primer in how NOT to get Screwed Relaxing and Contracting Factors: Biological and Clinical Research (The Endothelium) PANCE and PANRE Question Book: A Comprehensive Question and Answer Study Review Book for the Physician Assistant National Certification and Recertification Exam Asking about Sex and Growing Up: A Question-And-Answer Book for Boys and Girls The Spiritual Warfare Answer Book The ADD & ADHD Answer Book: Professional Answers to 275 of the Top Questions Parents Ask The Cat Behavior Answer Book: Solutions to Every Problem You'll Ever Face; Answers to Every Question You'll Ever Ask

[Dmca](#)